

**APPENDIX C, PRICING INDEX**  
**DIR-TSO-2673**  
**HUGHES NETWORK SYSTEMS, LLC**

<b>Manufacturer/Product Line/Product Category</b>	<b>Description</b>	<b>Unit</b>	<b>Customer Discount % off MSRP</b>
<b>DIGITAL SIGNAGE - Hardware (Server)</b>			
SERVER Hardware includes Installation, Program Management, Set up, and Training	Server (up to 50 players): Single Signage Server Package for Digital Bulletin Board	Each	5.32%
SERVER Hardware includes Installation, Program Management, Set up, and Training	Server (up to 50 players): Redundant Signage Servers Package for Digital Bulletin Board	Each	5.30%
SERVER Hardware includes Installation, Program Management, Set up, and Training	Server (above 50 players): Single Enterprise Server Package for Digital Bulletin Board	Each	5.30%
SERVER Hardware includes Installation, Program Management, Set up, and Training	Server (above 50 players): Redundant Enterprise Signage Servers Package for Digital Bulletin Board	Each	5.30%
<b>DIGITAL SIGNAGE - Hardware (Bulletin Board incl. Player)</b>			
DIGITAL BULLETIN BOARD Hardware includes Installation, Program Management, 12 months of Field Maintenance, and 12 months SW Maintenance	32" Digital Bulletin Board and TV Encoder Package	Each	5.39%
DIGITAL BULLETIN BOARD Hardware includes Installation, Program Management, 12 months of Field Maintenance, and 12 months SW Maintenance	32" Digital Bulletin Board Package	Each	5.31%
DIGITAL BULLETIN BOARD Hardware includes Installation, Program Management, 12 months of Field Maintenance, and 12 months SW Maintenance	37" Digital Bulletin Board and TV Encoder Package	Each	5.32%
DIGITAL BULLETIN BOARD Hardware includes Installation, Program Management, 12 months of Field Maintenance, and 12 months SW Maintenance	37" Digital Bulletin Board Package	Each	5.34%

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DIGITAL BULLETIN BOARD Hardware includes Installation, Program Management, 12 months of Field Maintenance, and 12 months SW Maintenance	42" Digital Bulletin Board Package	Each	5.31%
DIGITAL BULLETIN BOARD Hardware includes Installation, Program Management, 12 months of Field Maintenance, and 12 months SW Maintenance	42" Digital Bulletin Board and TV Encoder Package	Each	5.32%
DIGITAL BULLETIN BOARD Hardware includes Installation, Program Management, 12 months of Field Maintenance, and 12 months SW Maintenance	47" Digital Bulletin Board Package	Each	5.31%
DIGITAL BULLETIN BOARD Hardware includes Installation, Program Management, 12 months of Field Maintenance, and 12 months SW Maintenance	47" Digital Bulletin Board and TV Encoder Package	Each	5.35%
DIGITAL BULLETIN BOARD Hardware includes Installation, Program Management, 12 months of Field Maintenance, and 12 months SW Maintenance	55" Digital Bulletin Board and TV Encoder Package	Each	5.35%
DIGITAL BULLETIN BOARD Hardware includes Installation, Program Management, 12 months of Field Maintenance, and 12 months SW Maintenance	55" Digital Bulletin Board Package	Each	5.42%
<b>DIGITAL SIGNAGE - Hardware (Player Only)</b>			
PLAYER Hardware includes Installation, Program Management, 12 months of Field Maintenance, and 12 months SW Maintenance	Player and encoder: Digital Signage and TV Encoder Package without HD Display	Each	4.66%
PLAYER Hardware includes Installation, Program Management, 12 months of Field Maintenance, and 12 months SW Maintenance	Player Only: Digital Signage Package without HD Display	Each	4.73%

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<b>DIGITAL SIGNAGE - Maintenance</b>			
Support	Tier 1 Customer Support of MediaGate Signage Server	/Server /month	6.01%
Support	Tier 1 Customer Support of Digital Media Player	/player/month	5.58%
Maintenance	Digital Media Server HW Maintenance, Advanced Warranty Replacement & SW Maintenance	/Server /month	4.24%
Maintenance	NBD Onsite Field Maintenance for SST-1000 or equivalent	/player/month	3.74%
<b>DIGITAL SIGNAGE - Technical Services</b>			
Installation and Set Up	Hughes Installation Service Fee - Server installation, Network setup, Configuration, Testing, includes Travel	Each	5.42%
Design	Digital Signage Background & Template Designs	Each	5.42%
Training	Hughes Online Training, limited to 6 students	Each	5.42%
<b>DIGITAL SIGNAGE - Accessories</b>			
Plug-In	Hughes Presenter (MS PowerPoint plug-in tool)	Each	5.42%
<b>LEARNING MANAGEMENT SYSTEM - Technical Services</b>			
Learning Management System	PORTAL for initial 500 users	Per Year	5.42%
Learning Management System	PORTAL for each additional 500 users	Per Year	5.42%
<b>NOTE: Software must be bundled with hardware. This contract does not allow stand alone software purchases.</b>			